

Selection Criteria		ACS Comments
Partnering Capability	Willingness to participate in shared-in-savings and flexible contracts	<ul style="list-style-type: none"> - Worked in value-based arrangement for CDS retirement, but had to be persuaded into the deal - Stated that value based arrangements are difficult to structure in government, and that it is hard to develop a repeatable process
	Partnering to extend capabilities	<ul style="list-style-type: none"> - ACS has reengineered private sector financial systems for use at government clients - ACS management team participates in SFA events (Customer Week) and conducts briefings -ACS implemented just in time funding for HUD which helped deliver funds to customers more quickly

Selection Criteria			AFSA Comments
Partnering Capability	Willingness to participate in shared-in-savings and flexible contracts		<ul style="list-style-type: none"> - Interested in developing a deal with Mod Ptr - Appreciate the concept of developing a solution beyond immediate COD needs, into Schools solution
	Partnering to extend capabilities		<ul style="list-style-type: none"> - Successful partnerships cited with ACS Government Solutions, V-Tek, and Modernization Partner - Awarded Federal Direct Student Loan contract by ED

Selection Criteria		EDS Comments
Partnering Capability	Willingness to participate in shared-in-savings and flexible contracts	- Neutral on interest and capability to participate in value-based/ shared savings deal
	Partnering to extend capabilities	- Facilitated JAD sessions with ED and partners (ACS, NCS, Raytheon, CSC, AC, AFSA) - Partnered with SFA at operational and executive levels

Selection Criteria		Total Systems Comments
Partnering Capability	Willingness to participate in shared-in-savings and flexible contracts	- Very interested in entering a partnership/ collaborative relationship with Mod Ptr
	Partnering to extend capabilities	- Partnerships in credit card transaction based processes - Attempting to improve credit history analysis skills through partnerships with Fair, Isaac and HNC Financial Solutions